

## **Authors**

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> Do Opposites Detract? Intrahousehold Preference Heterogeneity and Inefficient Strategic Savings\*

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## Abstract

This paper uses a field experiment to text whether intrahousehold beterogeneity in discount factors leads to inefficient strategic savings behavior. I gave married couples in runal Kenya the opportunity to open both joint and individual bank accounts at randomly assigned intense rates. I also directly elicited discount factors for all individuals in the experiment. Couples who are well matched on discount factors are loss likely to use costly individual accounts and respond sobustly to relative rates of return between accounts, while their poorly matched pees do not. Consequently, poorly matched couples forgo significantly more interest earnings on their savings.

AEL Codes: C93, D13, D14, O12

Keywords: intrahousehold allocation, saving, preference beterrgeneity

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## Do Opposites Detract? Intrahousehold Preference Heterogeneity and Inefficient Strategic Savings

This paper uses a field experiment to test whether intrahousehold heterogeneity in discount factors leads to inefficient strategic savings behavior. I gave married couples in rural Kenya the opportunity to open both joint and individual bank accounts at randomly assigned interest rates. I also directly elicited discount factors for all individuals in the experiment. Couples who are well matched on discount factors are less likely to use costly individual accounts and respond robustly to relative rates of return between accounts, while their poorly matched peers do not. Consequently, poorly matched couples forgo significantly more interest earnings on their savings.



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