Mobile Money & Financial Inclusion

Summit 2021

28-29 April 2021

Virtual Event

A Special Focus on Opportunities from the Digital Transformation in Emerging Asia

In 2023, it is estimated that there will be 1.31 billion proximity mobile payment transaction users worldwide, up from 950 million users in 2019.

2019 also marked a major milestone for the mobile money industry with the number of registered mobile money accounts surpassed 1 billion!

In Asia, mobile money is at the heart of financial inclusion. Mobile money services have rapidly proliferated in frequently underbanked market including Vietnam, Cambodia, Myanmar, Philippines, Bangladesh, etc, where the majority of the population do not have access to formal financial institutions. Asia now has 473 million registered mobile money accounts, almost half of all mobile money accounts globally (GSMA Report). Mobile money agents in Asia digitised \$43 billion of cash.

However, access alone is not sufficient. These accounts need to be actively used to actualize the benefits of finance to the individuals and businesses. Addressing trust and financial literacy issues in these segments will need special attention

The 12th Mobile Money & Financial Inclusion Virtual Summit is the established platform bringing the industry stakeholders in the mobile money and financial inclusion eco-system together to discuss the latest regulatory, industry and technological developments and opportunities.

This Summit will be dedicated to explore the challenges and opportunities of the rapidly changing landscape with emphasis on the digital agenda, operational delivery, customer strategy and cross industry collaboration. The event will explore the diversification and expansion of the mobile money and digital banking value proposition - from enterprise solutions for micro, small- and medium-sized enterprises (MSMEs) to e-commerce, credit, savings and insurance.

The Summit will be discussing inter alia the following industry-relevant topics:

- State of the Industry Country Focus the Financial Inclusion Journey and Implications for Mobile Money in Key Emerging Countries including Vietnam, Cambodia, Laos, Philippines, Indonesia, etc
- Next Stage of Digital Payments Transformation in Emerging Asia
- ❖ Banks and Fintech Industry Collaboration Business Models
- Responding to the Needs of the MSMEs
- Digitalisation Risk Management and Dealing with Evolving Threats
- Technology Innovation Connecting the Last Mile
- International Remittances

Owned & Produced by:





Supporting Organizations:





Some of the Distinguished Speakers featured:



Md Ashraful Alam General Manager Bangladesh Bank



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Bryan Carroll CEO & Co-Founder TNEX Digital Bank



Dom Braun
Managing Director APAC
(ex-JAP/KOR), Episode Six



Md Arfan Ali President & Managing Director Bank Asia Ltd



Steve Haley
Director of Economic
Development, ModusBox



David Kleiman

Digital Catalyser-Partner

PHB Development



Paul Luchtenberg Country Technical Lead UNCDF



Prof Russell Toth Senior Lecturer The University of Sydney



Atul Patel Co-Founder ditledgers



Lars Saquero Møller Managing Director Agroclimatica



Arivuvel Ramu
Group CTO
Tonik Bank



Tim Scheffmann CEO LTS Ventures



Rajeev Gupta Regional Digital Technical Specialist, Digital Hub for Asia UNCDF



EVP and Chief Innovation & Inclusion Officer, Rizal Commercial Banking Corp

Establish Your Foothold in this Rapidly Expanding Mobile Market

Determine Your Best Strategy and Secure the Necessary Partnerships for Sustainable Growth

Industry Players have gone to the drawing board to re-strategise a digital agenda...

Where should the focus be?

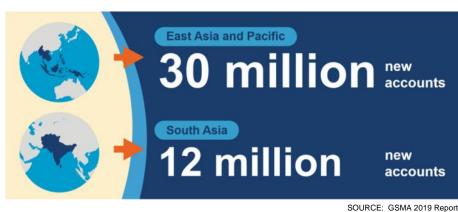
What is the new model and game changer?

We invite you to join the industry at the 12th **Mobile Money & Financial Inclusion Virtual** Summit!

The Unmissable **Virtual Summit!**

- Mobile Money & Financial Inclusion series is the only authoritative focused event in the region bringing together public and private stakeholders
- Probe the exciting opportunities present in SEA markets
- Hear from policy makers the plans and targets for a coherent and favourable operating environment towards financial inclusion
- Video-meet with key stakeholders and decision makers involved in the transformation of the financial landscape
- Find out how you can structure industry collaboration
- Evaluate the business case for the adoption of the latest technological applications relevant to your business
- Address the complexities involved and how you can manage the risks and optimise ROI
- Adopt best practice strategies from successful providers in the region













Calling all Technology & Solutions Providers

This Summit will offer you the opportunity to:

- ☑ Showcase, promote, and introduce products. technology and services to industry, regulators and media
- ☑ Increase industry exposure
- ☑ Discover new business opportunities
- ☑ Attract new clients and touch base with existing clients
- ☑ Form strategic alliances with other companies

The 12th Mobile Money & Financial Inclusion Virtual Summit is your un-paralleled opportunity to conduct business and engage your stakeholders in the new normal pending COVID-19 pandemic recovery.

- √ Save on rising travel and accommodations costs
- ✓ Save on booth and display construction costs
- ✓ Save precious time by not having to fly-off on a multi-day overseas trip
- ✓ Extend your reach and access to markets
- ✓ Expand your client database with quality industry contacts
- ✓ Reach a broader audience with attendees participating from the comfort of their own homes

Choose the Partnership Package that best suits your organization's marketing and promotions objectives:

- Platinum, Gold and Silver Sponsors
 - Industry Category Sponsors
 - Virtual Exhibitor

12th Mobile Money & Financial Inclusion Virtual Summit 2021 PROGRAMME AGENDA

DAY ONE: Wednesday 28 April				
9.30	Portal Registration			
	OPENING SESSION			
10.00	Welcome by Conference Chair and Organiser			
to 10.50	Keynote Address Sopnendu Mohanty, Chief Fintech Officer, Monetary Authority of Singapore (invited)			
	Leveraging Digital Finance for Financial Inclusion Md Ashraful Alam, General Manager, Bangladesh Bank (The Central Bank of Bangladesh)			
	Utilizing an Inclusive Digital Economy Score Card for Countries • Need for a score card which can show where countries are on their digital journey • Allows country to focus its efforts • Allows for comparison of countries Paul Luchtenburg, Country Technical Lead, UNCDF			
	SESSION 1: From Mobile to Digital Money			
	The Financial Inclusion Journey			
10.50 to 11.50	PANEL DISCUSSION: Digital Financial Inclusion – Scaling for Impact A panel discussion on the methodologies, approaches, insights and implementations of scaling digital financial inclusion to reach impact. Moderator:			
	David Kleiman, Digital Catalyser-Partner, PHB Development			
	Panelists include: Mohamed Ibrahim, former Minister of Telecommunications, Somalia and current Fellow at Melbourne University and Swinburne University Md Arfan Ali, President & Managing Director, Bank Asia Ltd, Bangladesh Vince Parr, General Manager for Asia, Tiaxa Sakshi Chadha, Senior Insights Manager, Mobile Money, Mobile for Development, GSMA Philly Vongpraseuth, The Solver Laos (invited) Paul Luchtenburg, Country Technical Lead, UNCDF			
11.50	Virtual Speed Networking in Lounge and Exhibitor Booths			
12.00	Luncheon Break			
SESSION 2: Digital Payments Opportunities & Challenges				
13.00 to 15.05	The Next Stage of Digital Payments Transformation in Emerging Asia Bring Omni-channel experience Demand for cloud-based "As service" models of technology like Paas Instant cross-border payments Digital wallets (API-based) and QR codes becoming the next normal Consolidation – at same time regional central banks are standardising payments like QR standards, open banking agenda to bring interoperability and avoid fragmentation. Dom Braun, Managing Director APAC (ex-JP/KOR), Episode Six			
	Participation Challenges for Real Time Payments Onboarding and operations for real-time payments is a challenge for all Fls, but particularly for small ones Why wider Fl participation is crucial to a stable and inclusive economy Technology challenges for small Fls Direct vs indirect participation Recommendations Steve Haley, Director, Economic Development, ModusBox, IND/USA			
	Blockchain for Cross Border Payments Atul Patel, Co-Founder, ditledgers, Singapore			
	Economic Impact of Digital Loans for Mobile Money Agents Dr Russell Toth, Senior Lecturer, The University of Sydney			
	The Future of Inclusive Finance • Financial needs and technology in rural areas • Digital transformation (APIs, platforms and connectivity)			
	Customer centricity and credit risk management Tim Scheffmann, CEO, LTS Ventures, Laos			
15.05				

All times are Indochina Time (GMT +7).
All speaking slots including Q&A are at 20 minutes.
Please note some timing and speakers are likely to change.

DAY TWO: Thursday 29 April

SESSION 3: Responding to MSMEs' Needs Pushing the Boundaries

11.00 Responding to the Needs of the MSMEs – Leveraging
 12.20 Digital Infrastructure to Address MSME Growth
 Needs

- Digital platforms to address the financing gap in MSMEs
- MSMEs need both working and long term capital how digital infrastructure can be used for the same
- How digital infrastructure can link to capital markets to meet MSMEs financing
- MSMEs needs requisite hard infrastructure to operate efficiently, how investments can be made using digital infrastructure
- Other aspects of MSME growth needs Digital ID and nonfinancial services

Rajeev Kumar Gupta, Regional Digital Technical Specialist, Digital Hub for Asia & Lead - MSMEs, Inclusive Digital Economy, UNCDF

Creating Pandemic-Proof Apps

Lito Villanueva, Executive Vice President and Chief Innovation & Inclusion Officer, Rizal Commercial Banking Corporation

Responding to the Needs of the MSMEs – The Story of TNEX MSME Digital Bank

Bryan Carroll, CEO & Co-Founder, TNEX Digital Bank, Vietnam

Leaving No One Behind – M Money's Journey to Financial Inclusion and a Cashless Society

Ken Streutker, Manager, Investor Relations / Marketing, Lao Telecom

12.20 Luncheon / Networking Break

SESSION 4: Technology Innovation and Connecting the Last Mile

13.30 Emergence of Neo-Banks – Tonik's Financial inclusion Strategy in the Philippines

15.10 Ariyuyel Ramu, Group CTO, Tonik Bank

Arivuvel Ramu, Group CTO, Tonik Bank

Fintech and Digitalization in Financial Inclusion
Minh Pham, GM of Vietnam, Mambu

Digital Solutions for Women

Elwyn Panggabean, *Director, Advisory Services SEA*, **Women's World Banking**

Agroclimatic Risk Score Amid Climate Change

- Risk as a service
- Digital agriculture
- Financial inclusion
- Risk transparency for financial institutions in the agricultural sector
- Climate smart crop alternatives and business opportunities
 Lars Saguero Maller, Managing Director, Ingomenn.

Lars Saquero Møller, *Managing Director*, **Ingemann Data**, Denmark

Future of Money in the Era of Central Bank Digital Currency (CBDC)

Mohamed Ibrahim, former Telecommunications Minister, Somalia and current Fellow at Melbourne University and Swinburne University

15.10	Conference Chair & Organiser Concluding Remarks
15.15	End of VIRTUAL SUMMIT

DISCLAIMER: The program is correct at the time of publishing. The organiser may (at its sole discretion) change the format, speakers or any other aspect of the Conference at any time and for any reason, whether or not due to a Force Majeure Event, in each case without liability.

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28-29 April 2021

Virtual Event

A Special Focus on Opportunities from the Digital Transformation in Emerging Asia

For the first time, the 12th Mobile Money & Financial Inclusion Summit will be held as an entirely virtual meeting that will offer the mobile money and financial inclusion communities the possibility for interactive exchanges, updates and news while protecting the safety, health, and well-being of all participants.

> April 28 Wednesday: 10:00 - 15:15 ICT (Indochina Time) GMT+7 11:00 - 15:15 ICT (Indochina Time) GMT+7 **April 29 Thursday:**

Virtual Summit Registration Fee

Solutions Providers: US\$ 199 MFIs & Banks: US\$ 99 Govt Agencies & NGOs: US\$ 49

Your Summit Registration includes:

- ✓ Two days of Live-Streamed Presentations and Panel Discussions
- ✓ Your choice of Small Group Discussions hosted by Speakers
- √ 1-on-1 Video Networking with Event Partners and Exhibitors

Please complete your information below. All fields must be completed.

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By checking this box, you agree we will use your information on the basis of our legitimate interests to keep in contact with you about this Summit - and future editions of this Summit - and other similar events which may be of interest to you. We will only ever use the information we collect or receive about you in accordance with our Privacy Policy.

CANCELLATION POLICY

Any cancellation of registration must be notified in writing to register@magenta-For cancellations received by 31 March 2021, a 50% refund of the registration fee. From 1 April 2021: no reimbursement. All fully-paid registrations are transferable to another person from the same organisation.

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